

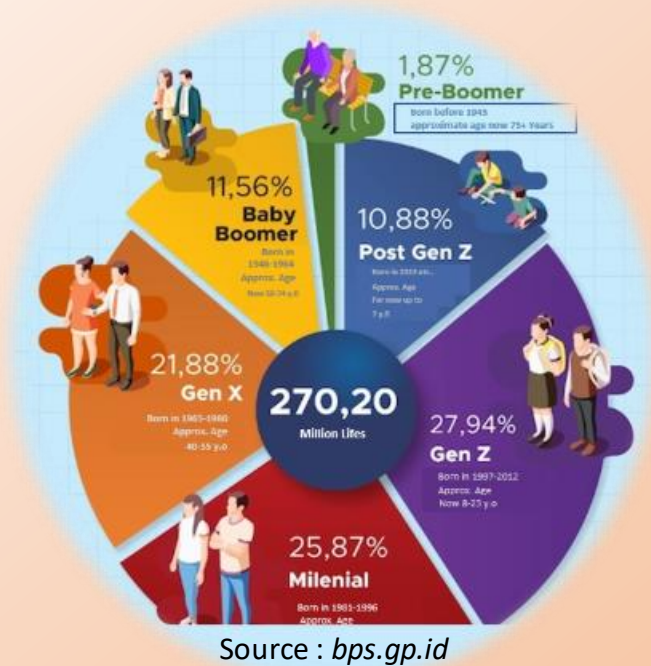
A map of Indonesia is shown with 33 numbered red dots scattered across the islands, representing the technology industry landscape. The map includes labels for the South China Ocean to the north and the Indian Ocean to the south. A compass rose with the Indonesian flag colors is located in the bottom left corner of the map area, with the URL www.indonesia-tourism.com below it. The title text is overlaid on the map.

# Indonesia's Landscape in The Technology Industry

*Speaker :*

**Ivan Romano** – CEO TKM Teknologi

# The Data Overview 2020



Amount of state institutions	13
Amount of Ministries	30
Amount of Non-Ministerial Government Institutions	28
<b>TOTAL</b>	<b>71</b>

Source : [dpr.go.id](http://dpr.go.id)

Business Size	Asset Value (exlude land & premises)	Number of Business	Business Turnover
SMALL (Including Micro)	50-500 Million IDR	62,863,990	300 Million – 2,5 Billion IDR
NON-SMALL (Medium & Large)	500++ Million IDR	64,087	2,5++ Billion IDR
Source : <a href="http://bps.go.id">bps.go.id</a> Last Data Collection : <b>2018</b>		<b>TOTAL</b>	<b>62.928.077</b>
			<b>3.642,370 Billion IDR</b>

# Support Needs

## Hardware/ tangible Product

- ✓ Letter of Credit (L/C)
- ✓ Bill of Lading (B/L)
- ✓ Invoice - Profoma, Commercial & Consular
- ✓ Insurance Policy
- ✓ Certificate of Quality
- ✓ Bill of Exchange
- ✓ Notification of imports of goods
- ✓ Local Procurement Rate (*TKDN Value*)

## Software/ Intangible Product

- ✓ Certificate of Origin (CoO)
- ✓ Certificate of Engineer (Local Technical Team)
- ✓ Certificate of Manufacture (CoM)
- ✓ Letter of Authorization (LoA)
- ✓ Letter of Intent (LoI) – *especially for Partner*

## Misc.

- ❖ Brand Logo on The official Website
- ❖ Marketing Program Every 4 Months
- ❖ Marketing Kits, Banner, Brochure, etc..
- ❖ Product Descriptions in Bahasa

# Product Needs

## INDUSTRIAL

electronics, manufacturing, construction, graphics, automation/robotics, CADD, nanotechnology, aviation, and so on..



## PORT

Simulated Training, Internet of Things (IoT) and Internet of Vehicles (IoV), 5G Networks, Drones, Augmented Reality (AR), and so on..



## WATER

IT System of Solar Powered Water Filtration, Fog Catchers Technology, System Process Desalination – Water Techology from the Sea, The Drinkable Book System, The LifeStraw Techonology, and so on..



## WATER AIR SOIL MONITORING

Integration system technology for agricultural coverage and so on..



# Product Needs



## IT Security Sistem

Network security, Internet security, Endpoint security, Cloud security (MSSP), Application security and so on..



## Transportaion Technology

Self-Driving Automobiles, Smart Cars, Next-Gen GPS Devices, Public Vs Individuals Transportation, High-Speed Rail Networks, Gyroscopic Vehicles and so on..



## Smart City Technology

Digitalization – Command Center, Ubiquitous – surveillances CCTV, Wired infrastructure, The Hybrid of of a physical conurbation and a virtual city related to the physical space, Information city, artificial intelligence and machine learning,

THANK YOU